## SEC Form 4

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# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| Check this box if no longer subject to |
|--|
| Section 16. Form 4 or Form 5           |
| obligations may continue. See          |
| Instruction 1(b).                      |

### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940 OMB APPROVAL
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| 1. Name and Address of Reporting Person* <u>JONES STEVEN M</u> (Last) (First) (Middle) 25505 WEST TWELVE MILE ROAD |               |                | 2. Issuer Name and Ticker or Trading Symbol <u>CREDIT ACCEPTANCE CORPORATION</u> [ CACC ]     3. Date of Earliest Transaction (Month/Day/Year)     11/15/2004 |                        | tionship of Reporting Perso<br>all applicable)<br>Director<br>Officer (give title<br>below)<br>Chief Administrativ | 10% Owner<br>Other (specify<br>below) |
|--|---------------|----------------|---|------------------------|--|---------------------------------------|
| (Street)<br>SOUTHFIELD<br>(City)   | MI<br>(State) | 48034<br>(Zip) | 4. If Amendment, Date of Original Filed (Month/Day/Year)  | 6. Indiv<br>Line)<br>X | idual or Joint/Group Filing (<br>Form filed by One Report<br>Form filed by More than 0<br>Person                   | ing Person                            |

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction<br>Date<br>(Month/Day/Year) | Date Execution Date, Transaction Disposed Of (D) (Instr. 3, 4 |        |  | 5. Amount of<br>Securities<br>Beneficially<br>Owned Following<br>Reported | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I) (Instr. 4) | 7. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |                                    |   |           |
|---------------------------------|--|---|--------|--|---|---|---|------------------------------------|---|-----------|
|                                 |  |   | Code V |  | Amount (A) or<br>(D)  |   | Price   | Transaction(s)<br>(Instr. 3 and 4) |   | (11511.4) |
| Common Stock                    | 11/15/2004                                 |   | М      |  | 12,000  | A   | \$7.82  | 12,000                             | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 100   | D   | \$24.61   | 11,900                             | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 2,900   | D   | \$24.6  | 9,000                              | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 1,150   | D   | \$24.51   | 7,850                              | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 6,100   | D   | \$24.5  | 1,750                              | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 600   | D   | \$24.59   | 1,150                              | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 200   | D   | \$24.55   | 950                                | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 650   | D   | \$24.52   | 300                                | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 100   | D   | \$24.56   | 200                                | D |           |
| Common Stock                    | 11/15/2004                                 |   | S      |  | 200   | D   | \$24.54   | 0                                  | D |           |

| Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned |  |
|---|--|
| (e.g., puts, calls, warrants, options, convertible securities)                |  |

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction<br>Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Year) | 4.<br>Transa<br>Code (<br>8) |   | of  |        | Expiration Date<br>(Month/Day/Year) |                    | 7. Title and Amount<br>of Securities<br>Underlying<br>Derivative Security<br>(Instr. 3 and 4) |  | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number of<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 4) | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---|---|--|---|------------------------------|---|-----|--------|-------------------------------------|--------------------|---|--|---|--|--|--|
|   |   |  |   | Code                         | v | (A) | (D)    | Date<br>Exercisable                 | Expiration<br>Date | Title   | Amount<br>or<br>Number<br>of<br>Shares |   |  |  |  |
| Employee<br>Stock<br>Options                        | \$7.82  | 11/15/2004                                 |   | М                            |   |     | 12,000 | (1)                                 | 07/11/2011         | Common<br>stock   | 12,000                                 | \$0   | 0  | D  |  |

Explanation of Responses:

1. The options became exercisable as follows: 2,000 on 7/11/2002; 4,000 on 7/11/2003; and 6,000 on 7/11/2004

#### /s/ Steven M. Jones

<u>11/17/2004</u>

Date

\*\* Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $\ast$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.